



Andrew Mudge

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To our customers, January 1st, 2020

I am sending out this letter to announce that we will be categorizing our "Free estimates" into three types of levels. The levels will remain as Level 1 – Rough estimate being a sight unseen if the customer can provide the survey, a drawing and measurements through an email or text. Next is our Level 2 this will require a scheduled

appointment to measure or view the tasks such as any repairs or modifications needed to a project less than 1000ft total of a build. This will include a rough estimate. Our final level is a level 3- This is a Proposal. We will measure, help design, overlook any tasks on site and will provide a detailed list of materials needed for the job along with an estimate. This is commonly used on large projects, such as ranch services, entry ways, and custom fencing, pipe fencing, game fencing.

Over the Last year we have experienced a large volume of bids that have required us to come on site to measure and help plan the materials list for the projects, that have led to a loss of time and accumulated a large amounts of fuel expenses within the company. We want to continue to serve everyone quickly and professionally and we will waive the fees if we are chosen for the job or jobs. However, as you know you don't win all the bids. A check or cash will need to be collected on the site visit upon arrival. I appreciate everyone we have done business with and we look forward to working with any future clients.

Level 1- Free Rough Estimate – No travel customer can provide measurements and scope of work or pictures.

Level 2- Requires a site visit within 30 miles of our location and a rough estimate with measurements under 1000' is a \$40 travel fee.

Level 3- Over 30 miles of travel and or A detailed list of materials, site visit, design help, drone flying or UTV or ATV used to help survey area. Over 1000 ft of measurements. Most common with large ranch fencing projects or new construction or commercial services. The cost is \$120

Sincerely,

Andrew Mudge – President